



**CHAMBAL FERTILISERS AND CHEMICALS LIMITED**

July 24, 2018

**BSE Limited**  
Phiroze Jeejeebhoy Towers  
25<sup>th</sup> Floor, Dalal Street  
Mumbai – 400 001

**The Secretary**  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter ended June 30, 2018, which shall be shared with the Analysts/ Institutional Investors.

You are requested to notify your constituents accordingly.

Thanking You

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

**Rajveer Singh**

Vice President- Legal & Secretary

Encl. : a/a



CHAMBAL FERTILISERS  
AND CHEMICALS LIMITED

*Enriching Land, Transforming Lives*



**Investor presentation  
Quarter  
ended June 30, 2018**

[www.chambalfertilisers.in](http://www.chambalfertilisers.in)

## Financial Performance Highlights (Standalone)

- **Profit After Tax (PAT) from Continuing Operations for the quarter ended June 30, 2018 increased by 15% as compared to corresponding quarter of previous year.**
- **Better performance mainly on account of efficient manufacturing operations and higher urea production and sales.**

## Financial Performance Highlights (Standalone)

(Rs.in Crores)

Particulars	Quarter Ended			Year Ended
	30.06.2018	31.03.2018	30.06.2017	31.03.2018
<b>EBITDA from Continuing Operations</b>	<b>285.08</b>	<b>118.45</b>	<b>261.72</b>	<b>933.11</b>
Interest	(40.90)	(36.38)	(43.92)	(150.09)
Depreciation	(16.09)	(8.76)	(17.88)	(62.89)
<b>Profit before Tax from Continuing Operations</b>	<b>228.09</b>	<b>73.31</b>	<b>199.92</b>	<b>720.13</b>
<b>Profit after Tax from Continuing Operations</b>	<b>155.38</b>	<b>48.03</b>	<b>135.29</b>	<b>476.49</b>
Profit from Discontinued Operations (Net of tax)	-	1.52	5.00	3.68
<b>Profit after Tax (without Other Comprehensive Income)</b>	<b>155.38</b>	<b>49.55</b>	<b>140.29</b>	<b>480.17</b>



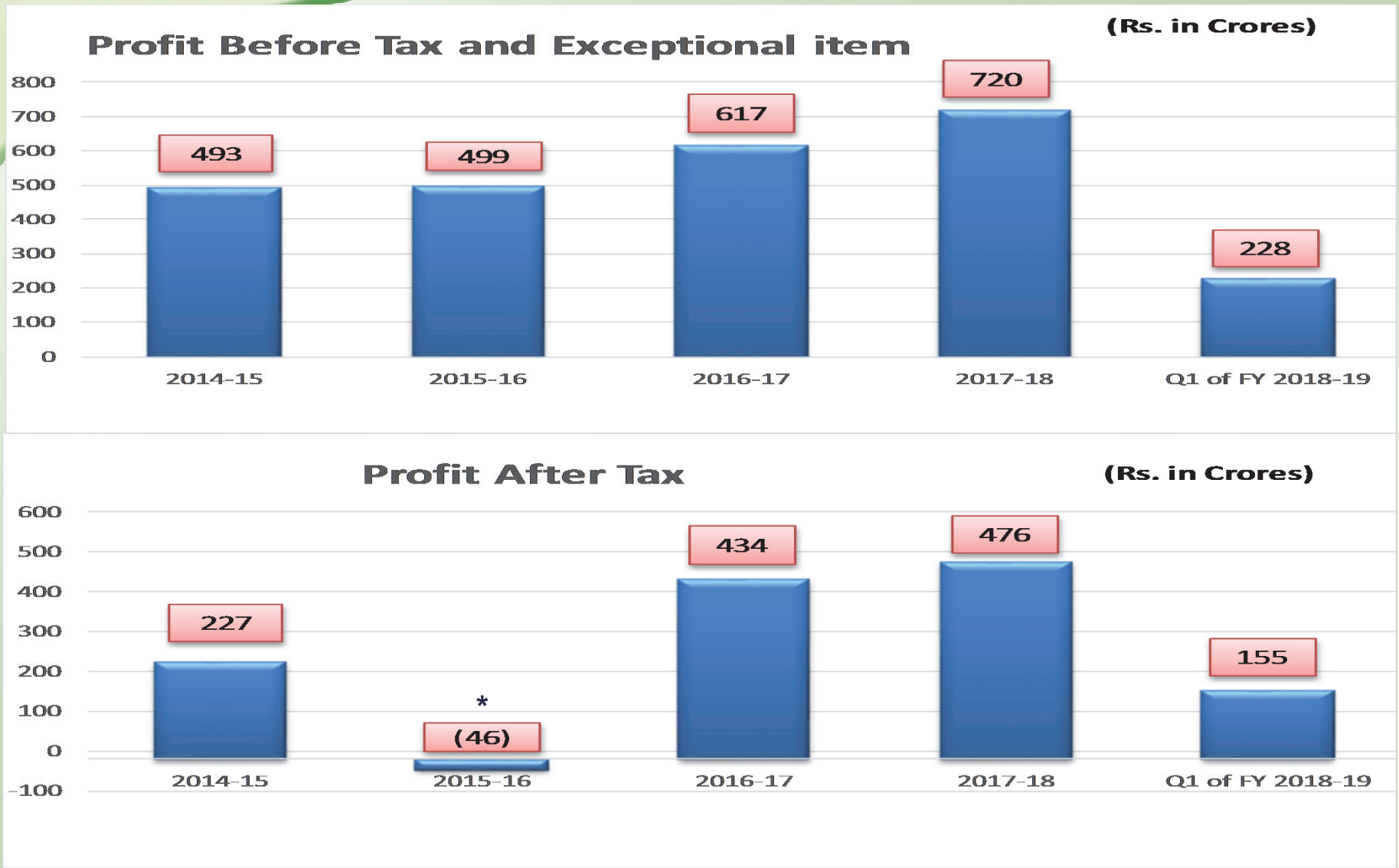


## Production and Sales (Quantity)

Particulars	Unit	Quarter ended			Year Ended
		30.06.2018	31.03.2018	30.06.2017	31.03.2018
Urea- Production	Lakhs/ MT	5.53	5.42	4.25	20.93
Urea- Sale	Lakhs/ MT	6.41	4.23	5.09	20.74
DAP / NPK Sale	Lakhs/ MT	1.80	0.19	2.58	8.91
MOP - Sale	Lakhs/ MT	0.43	0.24	0.80	2.56



# Financial Performance from Continuing Operations



\* After considering Rs.392 Crore towards provision for diminution in value of investment.



## Subsidy Receipt

(Rs. in Crores)

Particulars	Quarter Ended		Year Ended
	30.06.2018	30.06.2017	31.03.2018
Urea	482.30	911.72	2,811.71
P&K	#558.29	747.85	1397.01
SSP	-	-	18.41
Citi Compost	-	0.18	0.42
<b>Total</b>	<b>1,040.59</b>	<b>1,659.75</b>	<b>4,227.55</b>

# This includes Rs.383.73 crores received during the financial year 2017-18 through Special Banking Arrangement. However, the same has been adjusted from subsidy during the quarter ended June 30, 2018.

## Subsidy Outstanding

(Rs. in Crores)

Particulars	As at	As at	As at
	30.06.2018	30.06.2017	31.03.2018
Urea	2021.28	*1,303.3	1,464.30
P&K	553.84	685.38	868.72
SSP	29.80	42.66	29.63
Citi Compost	0.41	0.23	1.02
<b>Total</b>	<b>2,605.33</b>	<b>2,031.57</b>	<b>2,363.67</b>

\* This includes Rs. 600.99 Crores on account of de-escalation claims, which was recovered from subsidy during the financial year 2017-18.



# Loan Outstanding

(Rs. in Crores)

Particulars	As at		As at
	30.06.2018	30.06.2017	31.03.2018
Long term Loan - Fertilisers	175.00	-	175.00
Long term Loan - new Urea Project	3,336.97	1,356.29	2,981.48
Long term Loan (Shipping)	-	271.12	
Working Capital Loan	3,138.77	2,305.13	2,452.18*
<b>Total</b>	<b>6,650.74</b>	<b>3,932.54</b>	<b>5,608.66</b>

\*After exclusion of Rs. 383.73 Crores received against subsidy under Special banking arrangement, the working capital loan shall work out to Rs. 2,068.45 Crores.



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# UPDATES

## ON NEW UREA PROJECT



## **New Urea Project – Progress Status**

- **Overall progress of new Urea Project of the Company is as per schedule.**
- **Engineering and Procurement activities are complete. All equipment and machineries have been received at site and installed on their foundations.**
- **Offsite and utility facilities have been commissioned and are operational.**
- **Construction activities in ammonia-urea plants are also nearing completion.**
- **Pre-commissioning activities like cooling water flushing, air blowing and steam blowing are complete. Activities like catalyst loading and packing loading in tall towers are in progress.**
- **New gas metering station at the terminal of GAIL (India) Limited is functional and supplying natural gas for pre-commissioning activities.**
- **Total expenditure on new Urea Project till June 30, 2018 is INR 4469.26 Crore.**





# NEW UREA PROJECT - SNAPSHOT



# OVERALL VIEW OF PROJECT SITE





# GAS TURBINE





# AIR COMPRESSOR





# HIGH/LOW PRESSURE FLASH COLUMN & CO2 STRIPPER





# AMMONIA SYNTHESIS CONVERTER





# UREA PRODUCT HANDLING OVERVIEW OF BULK CONVEYER SYSTEM





# REVERSE OSMOSIS / ZERO LIQUID DISCHARGE PLANT

