



**CHAMBAL FERTILISERS AND CHEMICALS LIMITED**

May 22, 2017

**BSE Limited**

Phiroze Jeejeebhoy Towers  
25<sup>th</sup> Floor, Dalal Street  
Mumbai – 400 001

**The Secretary**

**National Stock Exchange of India Limited**

Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
Mumbai – 400 051

Dear Sir,

In continuation to our letter dated May 18, 2017 and pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter and financial year ended March 31, 2017, which shall be shared with the Analysts/ Institutional Investors.

You are requested to notify your constituents accordingly.

Thanking You

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

**Rajveer Singh**

Assistant Vice President- Legal & Secretary



CHAMBAL FERTILISERS  
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## ***Enriching Land, Transforming Lives***



**Investor presentation  
Quarter and year ended March 31 ,2017**



## Financial performance of the Company

Particulars	Quarter ended		Period ended	
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
<b>EBITDA (before exceptional item)</b>	<b>140.97</b>	<b>92.81</b>	<b>923.88</b>	<b>845.50</b>
Interest	(40.18)	(43.10)	(245.80)	(259.66)
Depreciation	(16.57)	(21.09)	(61.57)	(86.55)
<b>PBT (before exceptional item)</b>	<b>84.22</b>	<b>28.62</b>	<b>616.51</b>	<b>499.29</b>
Exceptional item	-	(96.07)	-	(392.25)
<b>PBT (after exceptional item)</b>	<b>84.22</b>	<b>(67.44)</b>	<b>616.51</b>	<b>107.04</b>
PAT from continued operations	58.75	(79.42)	434.39	(45.62)
Profit from discontinued operations (net of tax)	(31.60)	-51.74	(9.29)	34.48
Other Comprehensive Income( net of Tax)	0.49	4.02	(1.69)	3.97
<b>Total comprehensive income / (expense) net of tax</b>	<b>27.64</b>	<b>(127.13)</b>	<b>423.41</b>	<b>(7.17)</b>

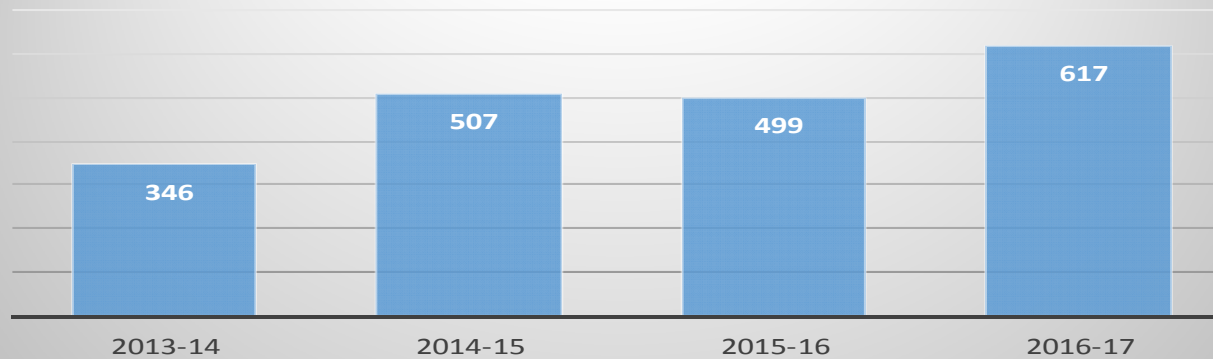


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## Financial Performance from continuing operations

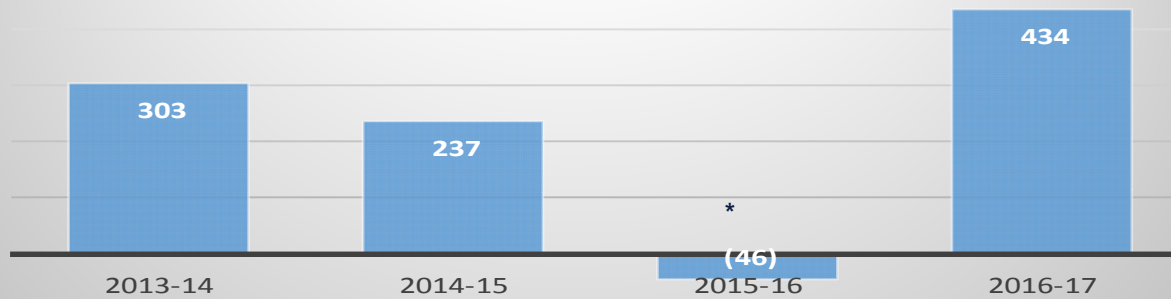
### PBT BEFORE EXCEPTIONAL ITEM

Rs in Crore



### PAT from continued operation

RS. CRORES

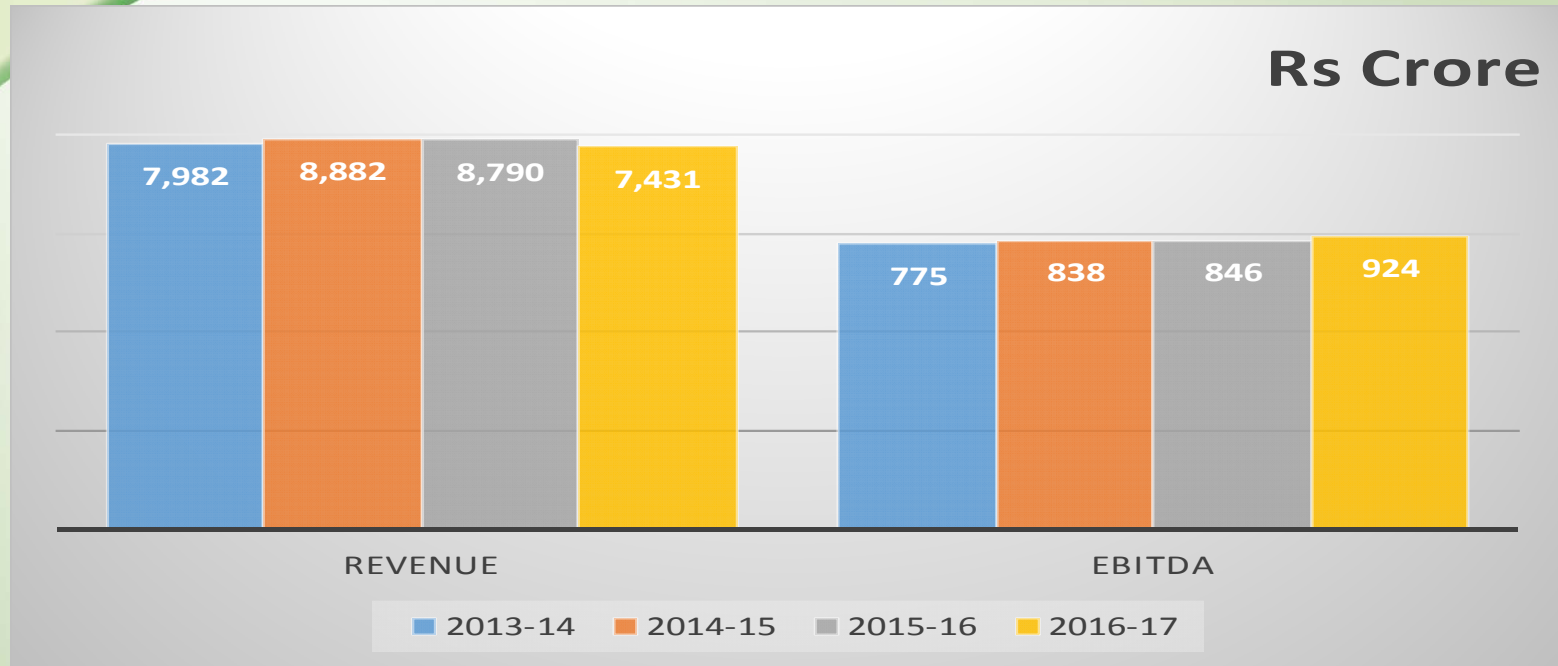


- After considering Rs.392 Crore towards provision for diminution in value of investment



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## Revenue & EBIDTA (before exceptional item) Snapshot



### Key Facts-

Revenue	:	Rs. 7431 crore.
EBIDTA	:	Rs. 924 crore
Market Cap (18.05.2017)	:	Rs. 4917 crore.
Strong credit rating	:	A1+ for Short term facility AA- (stable) for Long Term facility





## Fertiliser & Agri-inputs Production and Sales (Quantity)

Particulars	Unit	Quarter ended		Year Ended	
		March 31,2017	March 31,2016	March 31,2017	March 31,2016
Urea- Production	Lac/ MT	5.02	5.31	20.02	21.25
Urea- Sale	Lac/ MT	4.20	4.88	19.52	20.70
DAP / NPK Sale	Lac/ MT	0.60	1.18	10.35	9.57
MOP - Sale	Lac/ MT	0.32	0.31	2.09	1.87

## Subsidy and Loan position

### Subsidy Receipt (Rs. Crores)

Particulars	Period ended	
	March 31, 2017	March 31, 2016
Urea	3,067.94	2,947.94
P&K	981.37	1,265.46
SSP	82.09	26.20
Citi Compose	0.03	-
<b>Total</b>	<b>4,131.39</b>	<b>4,239.61</b>

### Subsidy Outstanding (Rs. Crores)

Particulars	As at March 31, 2017	As at March 31, 2016
Urea	1,668.47	2,425.79
P&K	1,229.20	837.30
SSP	33.93	83.85
Citi Compose	0.40	-
<b>Total</b>	<b>2,931.61</b>	<b>3,346.94</b>

Up to 19<sup>th</sup> May, 2017 Rs.670 Crore & Rs.243 Crore Subsidy received of Urea & P&K respectively.

### Loan Outstanding (Rs. Crores)

Particulars	As at March 31, 2017	As at March 31, 2016
Long term Loan- Fertilisers	-	32.60
Long term loan (new Project G3)	1,073.86	210.36
Long term loan (Shipping)*	486.72	786.86
working capital loan	3,077.60	3,775.16
<b>Total</b>	<b>4,638.19</b>	<b>4,804.98</b>

\* Borrowings related to shipping business shown under discontinued operation as at March 31, 2017



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# *CFG3 Project Status*

*May 17, 2017*





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## Overall Project Progress

**Project schedule - On Time**  
**Details in the next slide**

**Total spent on project - Around Rs.1600 crore**



## Important Milestones

Milestone	EPC Contract (with Toyo)
Fulfillment Date of Contract (FDC)	15-Mar-16
Kick-off meeting	31-Mar-16
Mechanical completion	15-Nov-18
Feed gas charging	16-Nov-18
Commercial Production	15-Jan-19
Plant Acceptance	15-Feb-19



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## Site Snaps

# Overview - CFG3 Project site





# Main Pipe Rack Ammonia Unit



## Ammonia plant equipment (Desulphurizer section)





# Gas Turbine Generator (GTG) received at site





# Low height dam on River Kalisindh



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# Raw Water Reservoir (RWR)





## D-Type Houses (Completed)





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**Thanks**