



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

Ref. No.: CFCL/SE/2025-26/10

May 9, 2025

BSE Limited

Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai – 400 001

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter and year ended March 31, 2025, which shall be shared with the Analysts / Investors.

You are requested to notify your constituents accordingly.

Thanking you,

Yours faithfully,

For **Chambal Fertilisers and Chemicals Limited**

(Tridib Barat)

Vice President - Legal & Company Secretary

Encl.: As above.



Chambal Fertilisers and Chemicals Limited

Investor Presentation

Quarter and Year ended March 31, 2025



Disclaimer



Following slides may contain certain “forward looking statement” including statement relating to strategic initiatives of Chambal Fertilisers and Chemicals Limited (“CFCL” or “Chambal” or “Company”), future business developments and economic performance.

While such forward-looking statement(s) reflect the Company’s assessment of development of its business, there are risks, uncertainties and other unknown factors, which may differ materially from the Company’s expectations. These factors include, but are not limited to, general market & macro-economic conditions, governmental and regulatory trend, movements in currency exchange and interest rate, competitive pressures, technological developments, changes in financial condition of third parties dealing with the Company, legislative developments etc.

The Company undertakes no obligation to periodically revise any “forward looking statement” to reflect future/ likely events or circumstances.



01

**Business
Development
Initiatives**

02

**Status of TAN
Project**

03

**Performance
Quarter and
Year Ended**

04

**Financial
Ratios**

05

**Corporate
Social
Responsibility
(CSR)**

Business Development initiatives



Crop Protection Chemicals (CPC) and Speciality Nutrients (SN) (including Biologicals)

Strong growth continues in CPC & SN

- 41% growth in contribution y-o-y
- 146% growth in revenue in new territories in FY 24-25
- 12 new products launched in FY 24-25
- 18 new products in pipelines for launch in FY 25-26

Biologicals

- Robust increase in revenue by 72% in FY 24-25 of “UTTAM SUPERRHIZA”, a Mycorrhiza biofertilizer product
- To introduce a new variant of water-soluble formulation of SUPERRHIZA in FY 25-26
- “UTTAM PRANAAM” (Bio Nano Phosphorus) is showing promising results
- Biofungicide and Bionematicide to be launched in FY 25-26 Kharif and Rabi respectively

Seeds

- Introducing Hybrid variety Seeds in Q1 FY 25-26

Bulk Fertilisers

- Strong Urea Production and Sales Volumes
- ~3% improvement in energy efficiency and ~125 MT/day increase in overall Urea production y-o-y of Gadepan Plant I & II
 - P&K Fertilisers product portfolio approach continues
 - Sourcing of P&K Fertilisers in place for Kharif Season
 - Timely Subsidy payments

Others

- Good performance of Joint Venture IMACID Morocco
- TAN (Technical Ammonium Nitrate) project progress on track
- Rating by CRISIL revised to AA+/Positive from AA+/Stable for long term borrowings

Marketing Initiatives

- “Seed to Harvest” program being scaled up with digital intervention in FY 25-26
- “**Chambal Uttam Connect**” mobile App is used by the field force for providing farm advisory through WhatsApp chatbot
- Launched a book educating the farmers on soil fertility covering state and territory wise soil types and recommendation of fertilisers to be applied
- Farmer call center “Hello Uttam Experts” encouraging farmers to ask queries on product dosage, weed control, insect pest management etc.

Environment

- Ambient climate to support optimized yield for crops such as Wheat, Mustard, Rice & Pulses
- Normal Monsoon forecast by multiple agencies augurs well for the Kharif season



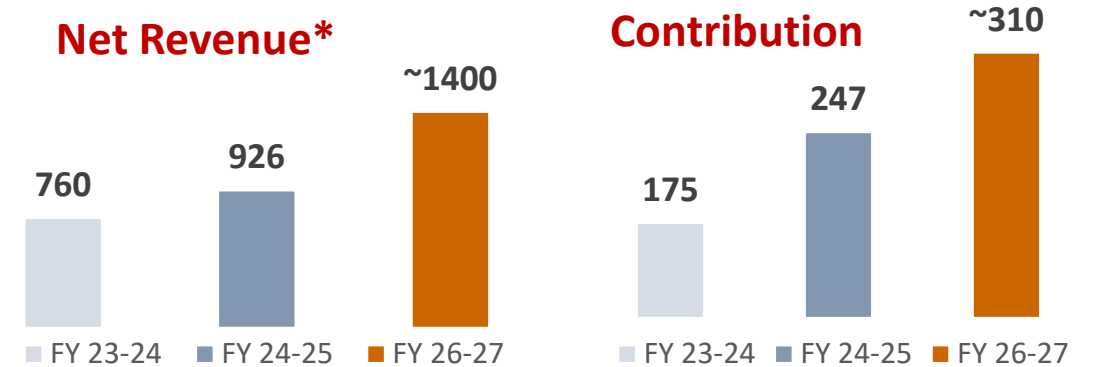
Crop Protection Chemicals (CPC) & Speciality Nutrients (SN) Business



HISTORIC COLLABORATION with TERI

This collaboration with TERI is a transformative step towards addressing challenges in Indian agriculture, focusing on innovative, eco-friendly solutions like nano-biotechnology fertilisers, bio-stimulants, and biopesticides. Aligned with India's BioE3 initiative, this effort aims to support food security, environmental health, and climate resilience

Growing Business focusing on Domestic B2C (Rs in Crore)



*Net of channel margin

- 12 new products launched during FY 24-25 covering Weedicide, Fungicide and Seed treatment
- Focus on high value crops (fruits, vegetables & niche crops)
- Strong growth in sunrise category of biologicals with focus on soil health & sustainable agriculture

New products introduced in FY 24-25



12 Products launched

7 – Weedicides

4 - Fungicides

1 - Insecticide



Technical Ammonium Nitrate (TAN) project progress

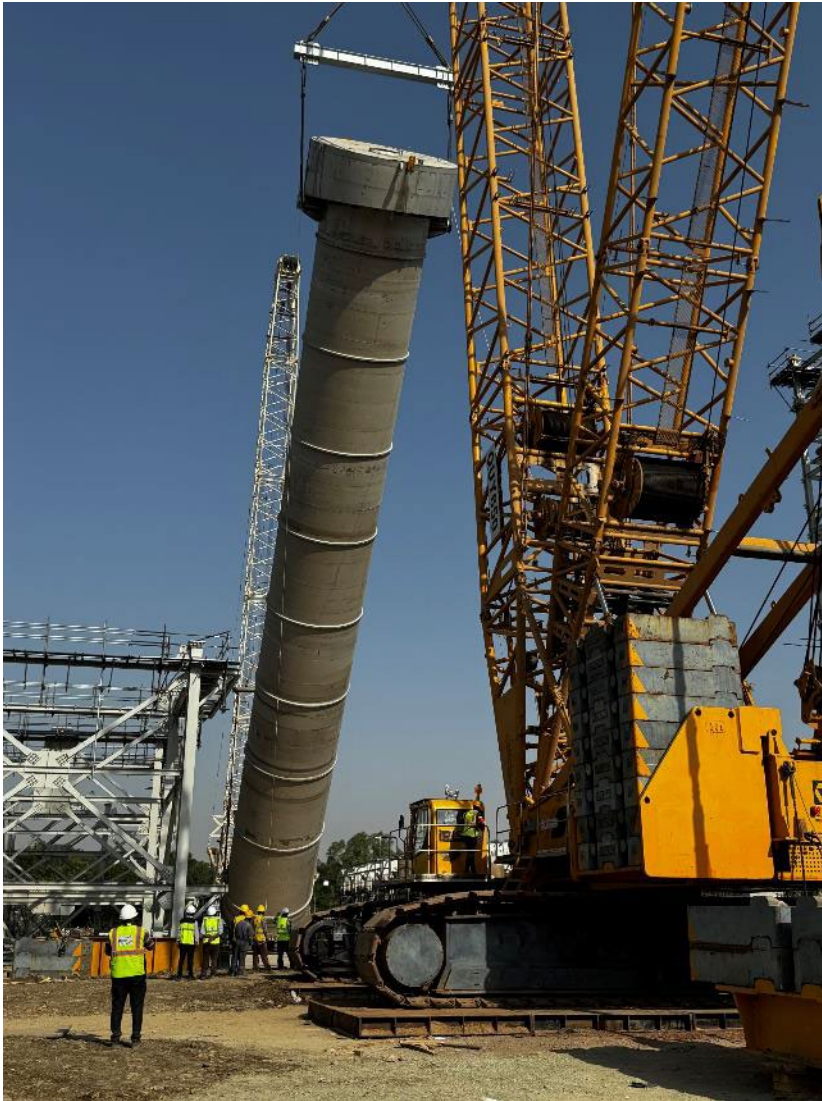
Total Project Cost -
Rs 1645 Cr

Production Capacity
TAN-2.4 Lakh MTPA

- Construction activities in full swing
- Detail engineering almost completed
- 3D Model review completed
- Civil foundation of major buildings & structures completed
- Amount spent on the project till 31st March 2025 - Rs 650 Crores



Prilling Tower Erection Pictures



Prill Tower and Supporting Structure Erection





Absorption Tower at Site The longest Cross Country ODC in India



Absorption Tower Erected

HDAN Structure Area



Raft & pedestal completed & backfilling work in progress. Trench RCC & Tank D-312 Erection work in progress.

REFLECTION OF OUR SUSTAINABLE FOOTPRINTS



**Performance during
quarter and year
ended March 31, 2025**



Performance Highlights

STANDALONE

Q4 FY 24-25	Q4 FY 23-24	% change y-o-y	Rs in Crore	FY 24-25	FY 23-24	% change y-o-y
2449	2643	-7%	Revenue	16646	17966	-7%
219	229	-4%	EBITDA	2838	2428	17%
137	115	19%	PBT	2459	1943	27%
100	86	16%	PAT	1657	1331	24%

CONSOLIDATED

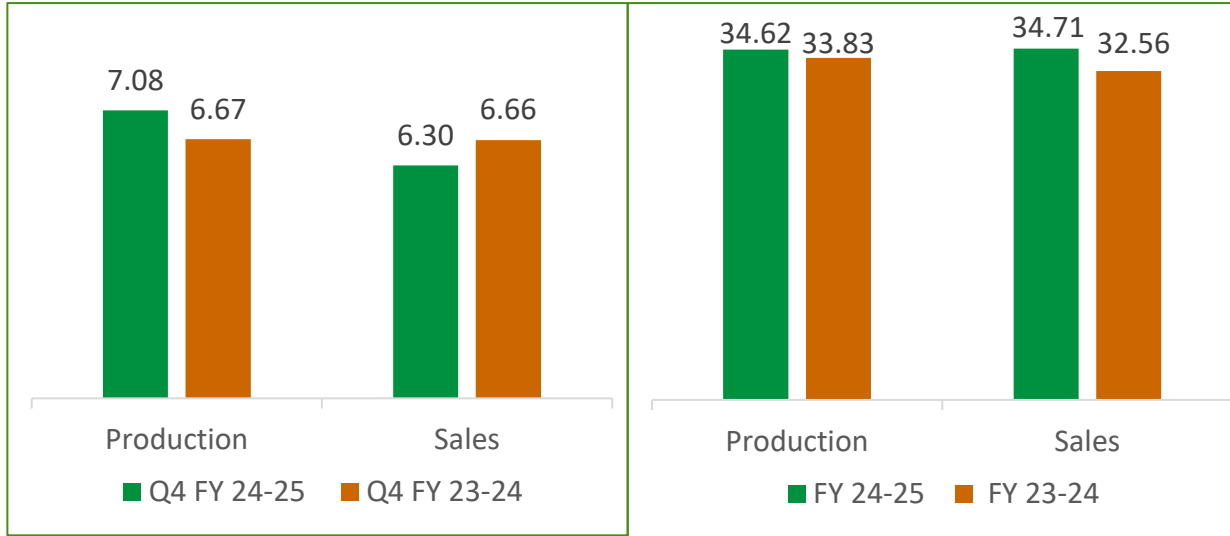
130	97	34%	PAT	1649	1276	29%
-----	----	-----	-----	------	------	-----

- Lower revenue due to
 - lower sales volume of Urea in Q4
 - lower P&K volumes in FY 24-25
- Higher EBITDA, PBT and PAT due to:
 - Energy efficiency and higher production and sale of Urea
 - Higher volumes and margin in CPC & SN

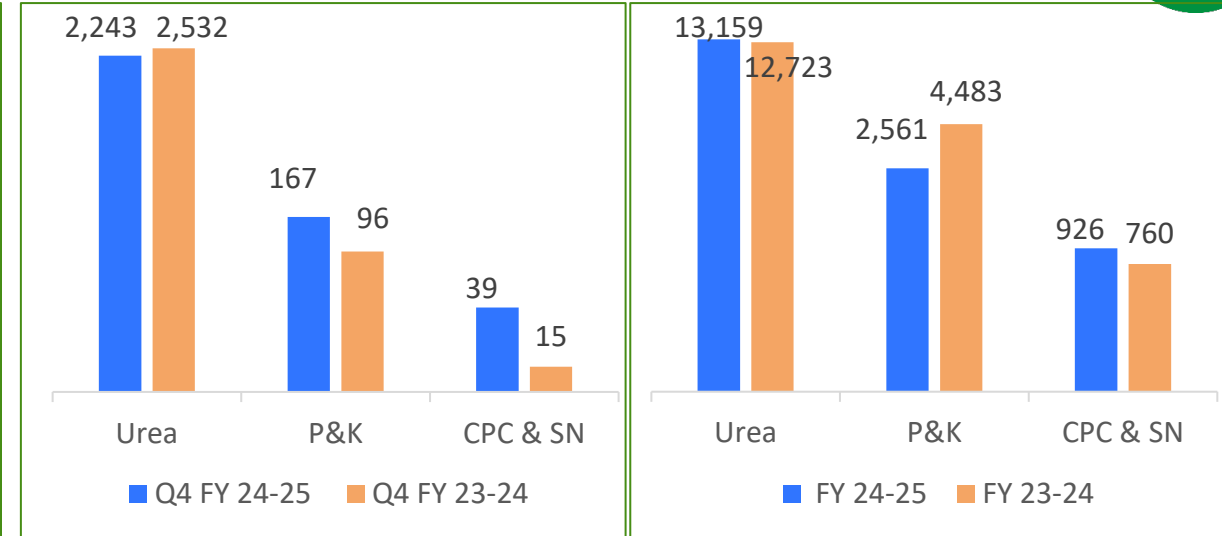
- Joint Venture- Indo Maroc Phosphore S.A. IMACID, Morocco: Better performance due to increase in sales volume and higher margins



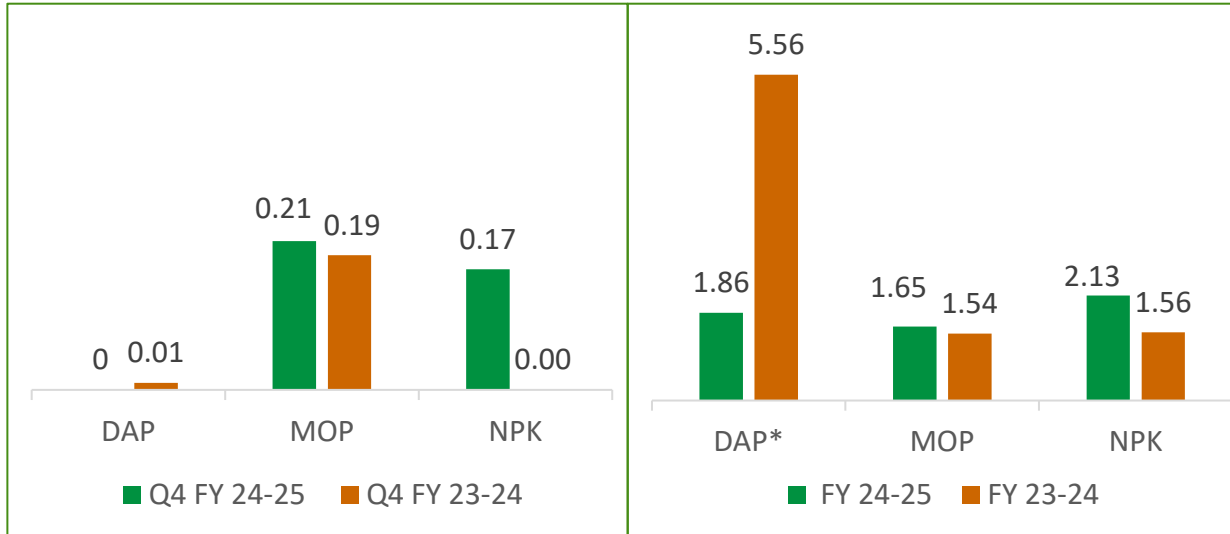
Urea Production and Sales (In Lakh MT)



Revenue from Operations (Rs in Crore)



P & K Fertilisers Sales (In Lakh MT)



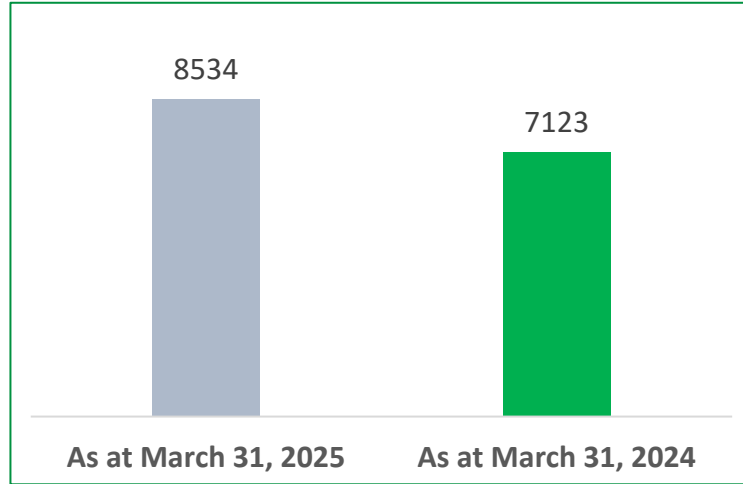
* Includes 10,970 MT of TSP

- Urea: Higher sales volume resulted in higher revenue, partly adjusted with lower gas cost
- P&K Fertilisers: Lower revenue due to lower DAP volumes
- CPC & SN: Increase in revenue due to higher volumes and better realization

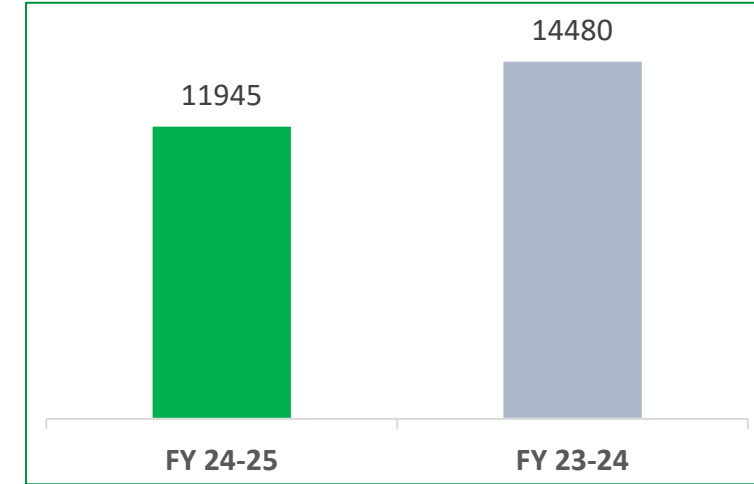


Financial Position – Standalone (Rs in Crore)

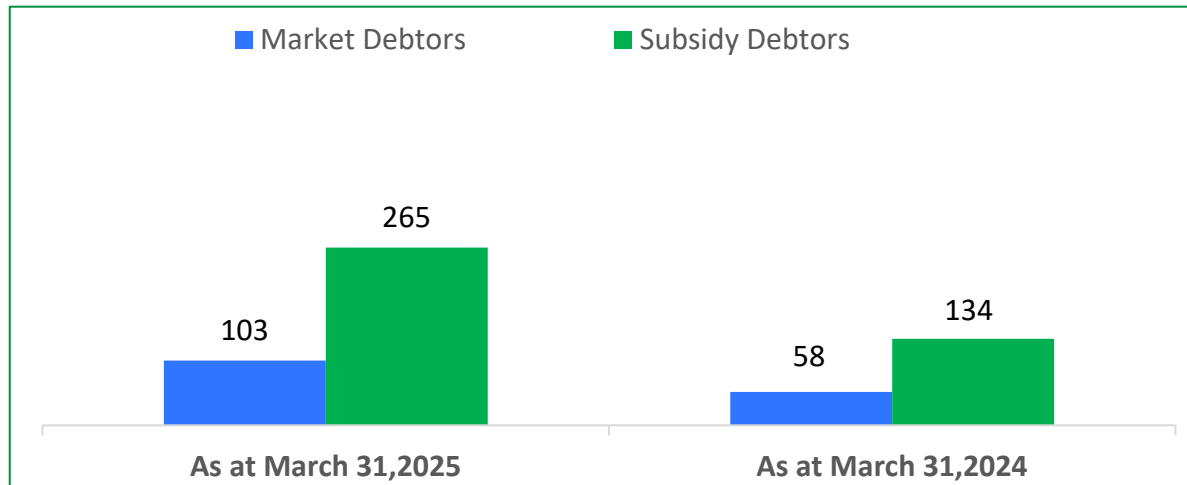
Total Equity



Subsidy received



Receivables

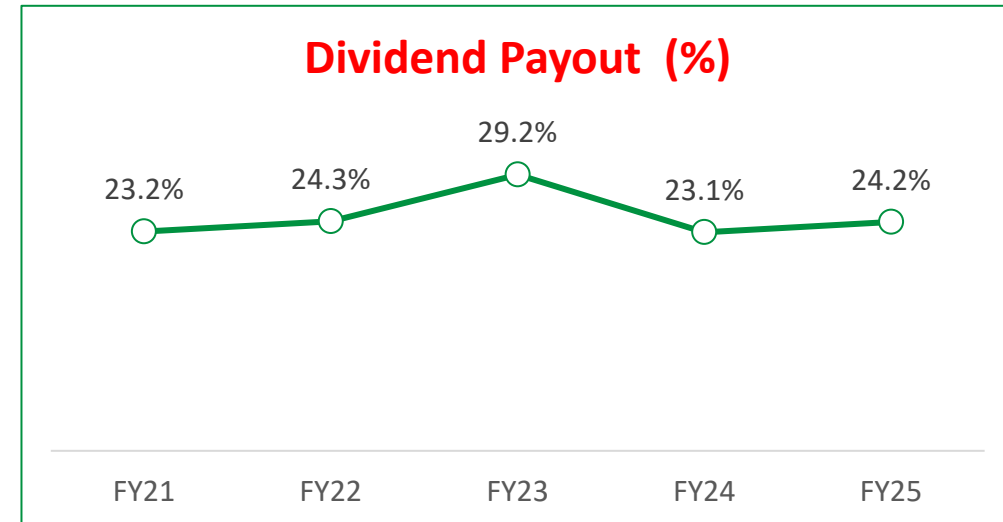
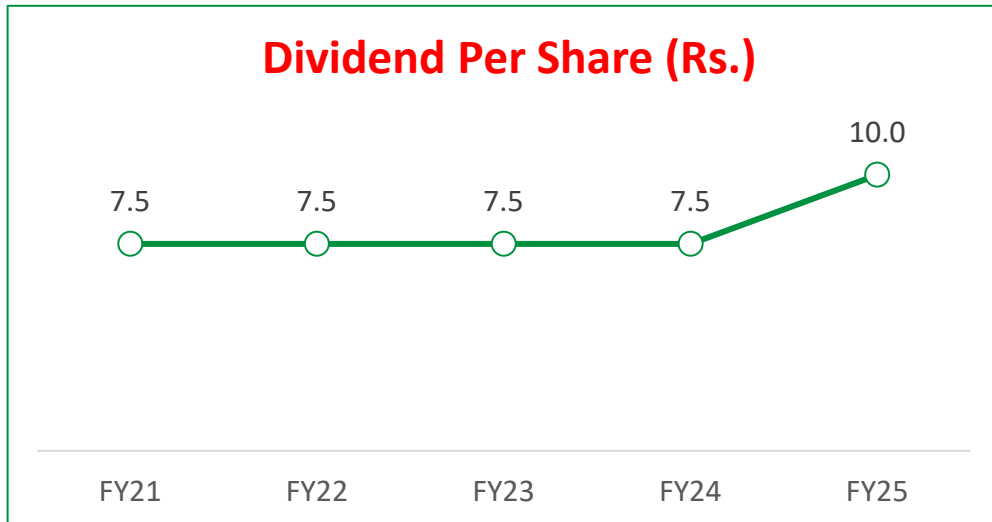
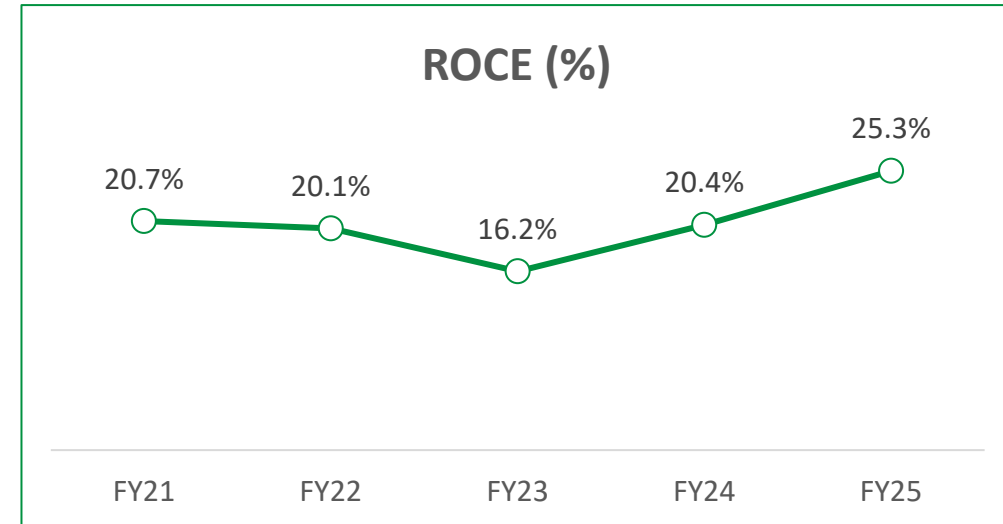
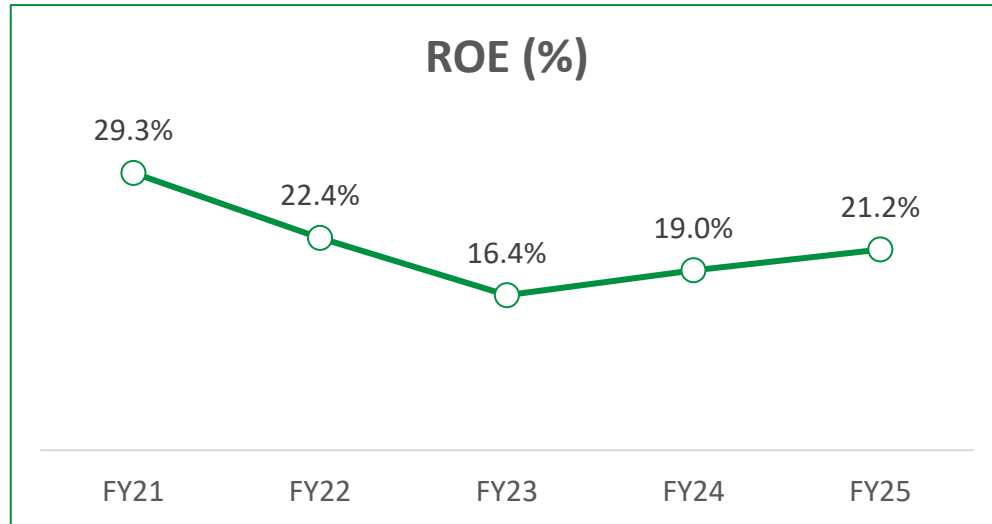




Financial Ratios



Financials Ratios (Standalone) – Continued Operations





CORPORATE SOCIAL RESPONSIBILITY (CSR) INITIATIVES



PROJECT AKSHAR

Pre-school & School Education

PROJECT SAKSHAM

Technical & Vocational Education

PROJECT AROGYA

Health care and Sanitation

PROJECT PRGATI

Employability and Empowerment

PROJECT SAAKAR

Rural Development Initiative

PROJECT BHOOMI

Environmental Sustainability,
Animal welfare and Soil health

PROMOTION OF SPORTS

PROJECT AKSHAR

Pre-school & School Education Initiatives

*57 Government Schools
47 Aanganwadi Centers
10,000+ children*

- Support extended to **25 Government Schools of Haryana and Punjab**. 30 digital interactive classes installed in schools
- Support extended to provide quality education to **underprivileged students in Uttarakhand**
- **Land procurement and registration process completed** for construction of new school building in Gadepan village



PROJECT SAKSHAM

Technical & Vocational Education Initiatives

*5 Government ITIs
1 Polytechnic College
Chambal Fertilisers Skill Institute
3,000+ youth*

- **150 students secured placement offers** from various reputable companies (total 801 students received placement offers in FY 25)
- **150 students completed training at Chambal Fertilisers Skill Institute** in Q4. Total 549 students successfully completed training during FY 25 job placement with 100%
- Certificate courses on **“Fire and Safety”** and **“Occupational Health and First Aid”** completed in adopted 5 ITIs and 1 Polytechnic College





PROJECT AROGYA

Healthcare and Sanitation Initiatives

4 Government PHCs

31 villages, 100+ institutions

*2,00,000+ community members
outreached*

- Drinking water facilities were made available in **55 Government Schools of 17 districts of Maharashtra**
- Government Primary Health Center Simliya (District Kota) upgraded by the state government to **Community Health Center level** due to our continuous efforts and follow up
- **20,866 OPDs and 12,668 path lab tests** conducted in Q4 FY 24-25
- **3,981 community members screened for Tuberculosis.** 2 cases identified and linked with Government's Nikshay Portal



PROJECT PRAGATI

Employability & Empowerment Initiatives

Support to Self Help Groups

One village – One product initiative

400+ women supported

- **Four units of “one village one product”** concept made functional in villages
 - Dabu and Block Printing unit
 - Millet based bakery product unit
 - Spice packaging unit
 - Paper recycling unit
- Construction of **two dedicated centers** for ‘Dabu & Block Printing’ and ‘Spice packaging’ completed at respective villages
- **Pragati Utsav celebrated at Gadepan with 400 + women** on International Women's day (8th March 2025)



PROJECT SAAKAR

Rural Development Initiative

Model village concept for development of nearby villages. Infrastructure development in villages of Kota, Baran & Bundi villages.

- **10 Aanganwadi centers renovated** in Anta block of District Baran (Rajasthan)
- **Streetlights installed** in Gadepan village
- Developing infrastructure facilities like
 - Community halls, common spaces, Entrance Gates
 - Cement concrete roads and drainage system
 - Continuous efforts to develop Gadepan village as model village with all the basic amenities



Promotion of Sports

*20 Senior Secondary Schools
9 Sports Development Centers
1 Mini Stadium*

- **Five cluster and one mega event** organized to promote sports activities amongst students of 20 senior secondary schools
- **Third edition of local cricket league** organized at Similya (District Kota)
- **Residential camps** organized for Kho-Kho (46 students) and Kabaddi (40 students) in Kota
- 11 students participated in 57th **State Kho -Kho Championship at Ajmer**



PROJECT BHOOMI

Environmental Sustainability Initiatives

380 + villages under Crop Residue Management initiative

Solid Waste management initiative in 8 villages

- **Solar panels installed** at Chambal Fertilisers Skill Institute (75 KW on grid plant) and 7 Government Aanganwadi centers (1.5 KW off grid plant in each center)
- **5 rainwater harvesting structures** established in Government Senior Secondary Schools
- **A three-wheeler Electrical vehicle** provided to Gram Panchayat Gadepan for door-to-door waste collection in Gadepan village
- **Crop residue management initiative** reduced crop residue burning in 380 villages of Haryana, Punjab and Rajasthan



Investing today for a sustainable tomorrow...

Contact Us



Anuj Jain, Chief Financial Officer



Chambal Fertilisers and Chemicals Limited



Tel: +91 11 4169 7900



Email: anuj.jain@chambal.in

For further details kindly visit Company's Website :
www.chambalfertilisers.com



Gavin Desa / Rishab Barar



CDR India



Tel: +91 22 6645 1237 / 1235



Email: gavin@cdr-india.com
rishab@cdr-india.com



Thank You

